

Integrity and Management of Public procurement: „do it right”

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Good practice: transparency requirements

„In March 2013, a web portal and public procurement electronic database was launched by a local NGO as a result of an EU-funded project. The database consolidates information on the implementation of public procurement procedures and companies involved and is available to the public free of charge. It also contains information on the assets and interests of public officials, in line with asset disclosure rules. Such aggregated data allow the carrying out of cross-checks.”

**European Commission, EU Anti-Corruption Report:
Croatia country chapter, 2014**

Figure 1. Structure of public procurement of works (construction) contracts exceeding HRK 7,452,830 (1mn euros), by type of contracting authority, 2011-13

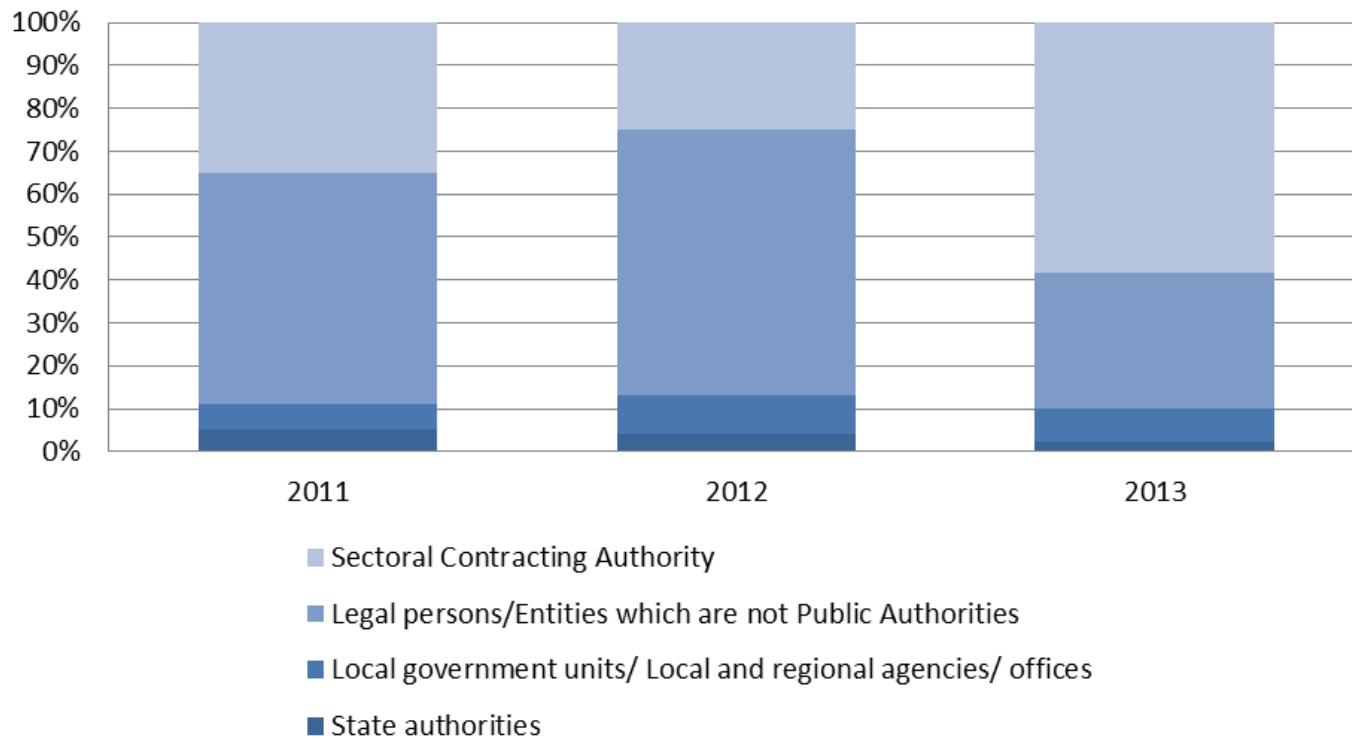


Table 1. Public procurement of works (construction) by type of procedure, contracts valued over HRK 7,452,830, 2012-13

	Number of contracts	Value of contracts (HRK)	% of total value of all contracts
Open procedure	214	4,222,463,130	72.63
Negotiated w/o prior publication	15	1,578,072,839	27.14
Not defined by law - exempted	1	13,040,449	0.22
Total	230	5,813,576,417	100.00

Table 2. Public procurement of works (construction) by number of tenders received, contracts valued over HRK 7,452,830 (EUR1mn), 2012-13

	Number of contracts	Value of contracts signed (in HRK)	% of total sum of contracts ≥ EUR 1m
1 tender received	58	2,317,775,476	39.87
2 tenders received	40	732,320,272	12.60
3 tenders received	38	654,920,160	11.27
≥ 4 tenders received	94	2,108,560,508	36.27
Total	230	5,813,576,417	100.00



Who are the winners?

Regular categories



Statistics on contracts awarded



Statistics of awarded framework agreements



Analysis of contracting authorities/entities



Analysis of tenderers



Analysis of procurement by the type of procurement



Analysis of procurement by the selection criteria



Analysis of procurement by the type of procedure



Analysis by type of contracting authority



Analysis by the main activity of contracting authority/entity



Electronic auction

Premium categories



Analysis by the main activity of tenderer



Analysis of calls for tender



CPV search and analysis



Analysis of the market in which you operate



Search of individual contracting authority/entity



Search of individual tenderer

ANALIZA PREMA CPV-u - Construction work

SINCE: UNTIL:

SHOW

- Contracts financed from EU funds
- Contracts with subcontractors
- Only contracting entities
- Only with possible error

CPV: **Construction work** ukloni

Category		Value/Sums
Total number of contracts	Construction work	7018
Total value of contracts	Construction work	16.081.804.892,93 HRK
Total number of contracts	Software package and information systems	1092
Highest number of contracts	Hotel, restaurant and retail trade services	433
Highest estimated value of contracts	Postal and telecommunications services	1.651.026.657,38 HRK
Total number of contracts	Financial and insurance services	1215
Tenderer with the highest total value of contracts	Architectural, construction, engineering and inspection services	93
Tenderer with the highest total value of contracts	>> Croscos d.o.o.	1.540.000.000,00 HRK
Average number of offers per contract	>>	3

Category - Framework agreements	Name of the subject	Value/Sums
Total number of framework agreement award notices	>>	539
Total value of framework agreement award notices	>>	5.740.035.757,97 HRK

ANALIZA PREMA CPV-u - Construction work

SINCE: UNTIL:

SHOW

- Contracts financed from EU funds
- Contracts with subcontractors
- Only contracting entities
- Only with possible error

CPV:

ukloni

Category	Name of the subject	Value/Sums
Total number of contract award notices >>		7018
Total value of contract award notices >>		16.081.804.892,93 HRK
Total number of contracting authorities/entities >>		1092
Highest number of contract award notices for a contracting authority/entity >>	Grad Zagreb	433
Highest estimated value of all notices for a contracting authority/entity >>	HRVATSKE CESTE d.o.o. Zagreb	1.651.026.657,38 HRK
Total number of tenderers with contract awards >>		1215
Tenderer with the highest number of contracts >>	Cesta d.o.o. Pula	93
Tenderer with the highest total value of contracts >>	Crosco d.o.o.	1.540.000.000,00 HRK
Average number of offers per contract >>		3

Category - Framework agreements	Name of the subject	Value/Sums
Total number of framework agreement award notices >>		539
Total value of framework agreement award notices >>		5.740.035.757,97 HRK



ANALYSIS OF TENDERER - Crosco d.o.o.

ANALIZA PREMA CPV-u - Construction work

SEARCH TENDERERS: SINCE: UNTIL: [SHOW](#)

- Contracts financed from EU funds
- Contracts with subcontractors
- Only contracting entities
- Only with possible error

CPV:  [ukloni](#)

Name:	CROSCO,NAFTNI SERVISI D.O.O.
OIB:	15538072333
Registration number:	80114508
Headquarters:	ULICA GRADA VUKOVARA 18, 10000 ZAGREB
Size:	Veliki poduzetnici
Ownership:	Mješovito vlasništvo s preko 50% privatnog kapitala
Owner: legal or natural person	Pravna osoba
Owner/s:	OIB: 27759560625, INA-INDUSTRIJA NAFTE, DIONIČKO DRUŠTVO
Total income:	1.051.073.381,00 HRK
Profit/ Loss:	28.932.656,00 HRK
Average number of employed:	1614

Frequency towards Contracting authorities/entities

Tenderer	Contracting authorities/entities	OIB	Number of contracts	Estimated value	Final value
Crosco d.o.o.	INA - Industrija nafte d.d.	27759560625	2	1.232.000.000,00 Kn	1.540.000.000,00 Kn

Frequency towards tenderers

Contracting authorities/entities	Tenderer	OIB	Final value
Crosco d.o.o.	INA - Industrija nafte d.d.	27759560625	1.375.000.000,00 Kn
Crosco d.o.o.	INA - Industrija nafte d.d.	27759560625	165.000.000,00 Kn

Frequency towards tenderers

Contracting authorities/entities	Tenderer	OIB	Final value
Crosco d.o.o.	INA - Industrija nafte d.d.	27759560625	1.540.000.000,00 Kn



Thank you!